Understanding QBR's

Danny Chen- Transmission Revenues
Will Rector - Power Revenues
Anna-Lisa Miller - Power Capital
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Outline

- How to Interpret BPA's Revenue Detail Report
- Capital Reports and Program Details

Appendix

How to Interpret BPA's Revenue Detail ReportCapital Reports and Program Details

How to Interpret BPA's Revenue Detail Report

Transmission Services Revenue Detail by Product

Requesting BL: TRANSMISSION BUSINESS UNIT Unit of Measure: \$ Thousands

Report ID: 0063FY13

Through the Month Ended June 30, 2013 Preliminary/ Unaudited Run Date/Time: July 17, 2013 12:02
Data Source: EPM Data Warehouse
% of Year Elapsed = 75%

		A B C		D	
		FY 2013			FY 2013
		Rate Case	SOY Budget	Current EOY Forecast	Actuals
-	Fransmission Services Operating Revenues				
	NETWORK				
1	PTP - LONG TERM	\$ 376,256	\$ 367,184	\$ 368,627	\$ 276,273
2	NETWORK INTEGRATION	132,022	126,030	120,360	92,182
3	INTEGRATION OF RESOURCES	25,679	22,191	22,191	16,650
4	FORMULA POWER TRANSMISSION	J,629	25,453	25,451	19,089
5	PTP - SHORT TERM	28,069	25,544	20,235	15,809
6	TOTAL: NETWORK	587,655	566,403	556,865	420,003
	ANCILLARY SERVICES				
7	SCHEDULING, SYSTEM CONTROL & DISPATCH	95,881	93,798	92,534	69,474
8	OPERATING RESERVES - SPIN & SUPP	45,417	60,567	57,845	43,717
9	VARIABLE RES BALANCING	66,229	50,555	52,905	39,740
10	REGULATION & FREQ RESPONSE	6,513	6,550	6,435	4,907
11	ENERGY & GENERATION IMBALANCE	-	4,776	6,459	5,462
12	DISPATCHABLE RES BALANCING	-	3,545	3,139	2,031
13	TOTAL: ANCILLARY SERVICES	214,040	219,791	219,317	165,330
	INTERTIE				
14	SOUTHERN INTERTIE LONG TERM	92,200	92,250	92,413	69,112
15	SOUTHERN INTERTIE SHORT TERM	4,463	5,089	6,262	3,750
16	MONTANA INTERTIE LONG TERM	115	115	115	86
17	MONTANA INTERTIE SHORT TERM	-	-	-	129
18	TOTAL: INTERTIE	96,777	97,454	98,790	73,078

Transmission Services Revenue Detail by Product

Requesting BL: TRANSMISSION BUSINESS UNIT Unit of Measure: \$ Thousands

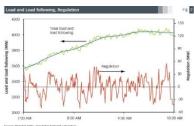
Report ID: 0063FY13

Through the Month Ended June 30, 2013 Preliminary/ Unaudited Run Date/Time: July 17, 2013 12:02 Data Source: EPM Data Warehouse % of Year Elapsed = 75%

				Α	С	D	
			FY 2013				FY 2013
			Rate	Rate Case SOY Budget		Current EOY Forecast	Actuals
	OTHER REVENUES & CREDITS						
19	TOWNSEND-GARRISION TRANS		\$	9,796	\$ 12,421	\$ 12,357	\$ 9,249
20	GEN INTEGRATION - OTHER REV			8,726	8,709	8,720	6,543
21	USE OF FACILITIES			5,146	5,397	5,136	3,788
22	POWER FACTOR PENALTY			4,174	4,174	3,418	1,102
23	NFP - DEPR PNW PSW INTERTIE			3,065	2,943	3,180	2,430
24	AC - PNW PSW INTERTIE - OTH REV			1,432	1,553	1,577	1,156
25	OPERATIONS & MAINT - OTHER REV			1,145	1,079	1,049	778
26	COE & BOR PROJECT REV			954	954	954	716
27	RESERVATION FEE - OTHER REV			1,937	593	567	489
28	TRANSMISSION SHARE IRRIGATION			382	382	429	204
29	LAND LEASES AND SALES			301	301	280	266
30	OTHER LEASES REVENUE			106	106	100	94
31	REMEDIAL ACTION - OTHER REV			51	51	42	28
32	MISC SERVICES - LOSS-EXCH-AIR			-	100	143	486
33	FAILURE TO COMPLY - OTHER REV			-	-	-	458
34	UNAUTHORIZED INCREASE - OTH REV			-	-	-	6
35	OTHER REVENUE SOURCES			-	-	-	(56)
36	TOTAL: OTHER REVENUES & CREDITS			37,216	38,763	37,955	27,736
	FIBER & PCS						
37	FIBER OTHER REVENUE			6,786	7,936	9,147	6,053
38	WIRELESS/PCS - OTHER REVENUE			4,861	4,861	5,486	4,834
39	WIRELESS/PCS - REIMBURSABLE REV			1,206	1,185	1,144	1,428
40	FIBER OTHER REIMBURSABLE REV			850	1,157	524	522
41	TOTAL: FIBER & PCS			13,704	15,140	16,301	12,837
	REIMBURSABLE						
42	REIMBURSABLE - OTHER REVENUE			15,875	21,219	29,726	30,360
43	ACCRUAL REIMBURSABLE			-	-	-	(2,375)
44	TOTAL: REIMBURSABLE			15,875	21,219	29,726	27,985
	DELIVERY						
45	UTILITY DELIVERY CHARGES			2,969	2,765	2,338	1,640
46	DSI DELIVERY			1,785	1,785	2,630	1,973
47	TOTAL: DELIVERY			4,753	4,550	4,968	3,612
48	TOTAL: Transmission Services Operating R	levenues	\$ 9	970,021	\$ 963,319	\$ 963,922	\$ 730,581

- Network Segment (lines 1-6): Provides bulk power transfers between service areas and voltage regulation with lines and substations at voltages from 34.5 kV to 500 kV.
 - Line 1: Point-to-Point Long Term (PTP LT) For receipt of capacity and energy at designated Point(s) of Receipt and the transfer to designated Point(s) of Delivery. Service contracts for 1 year or more.
 - Line 2: Network Integration (NT) Allows network customer to integrate, economically dispatch and regulate its current and planned Network Resources to service its network load.
 - Line 3: Integration of Resources (IR) Legacy product that allows for transmission of non-Federal firm power, and non-firm not to exceed the customer's total transmission demand.
 - Line 4: Formula Power Transmission (FPT) Legacy product for firm transmission of non-Federal power using the Main Grid and/or Secondary System of the FCRTS.
 - Line 5: Point-to-Point Short Term (PTP ST) PTP service requests for less than 1 year in duration.

- Ancillary Services Segment (lines 7-13): Facilities and operations necessary for reliable transmission service
 - Line 7: Scheduling, System Control & Dispatch (SCD) Required ancillary service associated with firm and non-firm transmission that include control equipment, communications, AGC, SCADA, scheduling and operations staff, etc.
 - Line 8: Operating Reserve Spin & Supp (OR) Keeps system in balance in the event of generation loss.
 - Line 9: Variable Resource Balancing Service (VERBS) Charged to wind and solar generators in the BPA Balancing Authority. Comprised of regulating (moment-tomoment difference in generation and load), following (differences over longer periods of time in the hour) and imbalance (difference between generator schedule and actual generation in the hour).
 - Line 10: Regulation & Frequency Response (RFR) Uses regulating reserve and the AGC system to provide moment to moment regulation for customers load variations within the hour.
 - Line 11: Energy & Generation Imbalance (EIGI) Provides for the difference between hourly scheduled load and hourly actual load.
 - Line 12: Dispatchable Resource Energy Balancing Service (DERBS) applies to non-Federal thermal resources in the BPA Balancing Authority to maintain 60 Hz.



- Intertie Segment (line 14-18): Transmission lines that interconnect the Pacific Northwest to California and Montana power systems.
 - Line 14: Southern Intertie Long Term (IS LT) Consists of DC and AC transmission to connect the PNW to CA. Transmission service contracts are for 1 or more years.
 - Line 15: Southern Intertie Short Term (IS ST) DC and AC schedules that are less than 1 year in duration.
 - Line 16: Montana Intertie Long Term (IM LT) Connects power generated at Colstrip (Montana) to the BPA Network, and transfer power from the PNW to Montana.
 - Line 17: Montana Intertie Short Term (IM ST) duration < 1 year.



- Other Revenues & Credits (line 19 to 36) includes a number of miscellaneous transmission revenues (i.e. land leases, use of facilities agreements, O&M agreements, FTC penalties, etc.).
- **Fiber & PCS Wireless (line 37 to 41)** Fiber license and wireless master lease agreements that include construction, O&M and payment provisions.
- Reimbursable Revenues (lines 42 to 44) generally work done by BPA for others at customers' expense.
- Delivery Segment (lines 45 to 47)
 - Line 45: Utility Delivery facilities to deliver power to publics at less than 34.5 kV.
 - Line 46: DSI Delivery facilities to delivery power to direct service industries at less than 34.5 kV.

Report ID: 0064FY17 Power Services Detailed Statement of Revenues by Product

Requesting BL: POWER BUSINESS UNIT Unit of Measure: \$ Thousands

Through the Month Ended December 31, 2016 Preliminary/ Unaudited Run Date\Time: January 23, 2017 06:40

Data Source: EPM Data Warehouse

% of Year Elapsed = 25%

		Α	В	С	D
		FY 2017		FY 2017	FY 2017
		Rate Case	SOY Budget	Actuals	Actuals per Rate Case
	Operating Revenues Gross Sales (excluding bookout adjustment) PF Tier 1 Revenues				
	Load Following				
1	Composite	\$ 1,137,697	\$ 1,133,577	\$ 281,053	25%
2	Non-Slice	(169,629)	(168,518)	(41,781)	25%
3	Load Shaping	8,259	(8,756)	(14,561)	-276%
4	Demand	48,763	47,608	7,600	16%
5	Discounts / Fees	(53,702)	(49,260)	(6,775)	13%
6	RSS / RSC	1,601	1,597	(94)	-106%
7	REP Refund	(33,152)	(33,095)	(8,290)	25%
8	Other	-	-	-	0%
9	Sub-Total: Load Following	939,836	923,154	217,151	23%
	Block				
10	Composite	640,651	628,595	157,149	25%
11	Non-Slice	(95,276)	(93,447)	(23,362)	25%
12	Load Shaping	3,305	3,360	5,621	170%
13	Demand	-	-	-	0%
14	Discounts / Fees	(5,693)	(5,693)	0	0%
15	RSS / RSC	. , ,		-	0%
16	REP Refund	(21,493)	(21,449)	(5,267)	25%
17	Other	-	-	(94)	0%
18	Sub-Total: Block	521,494	511,366	134,047	26%
	Slice		,	, i	
19	Composite	662,493	658,897	164,724	25%
20	Slice	, -	· -	· -	0%
21	Discounts / Fees	(3,216)	(3,216)	(872)	27%
22	REP Refund	(21,892)		(5,577)	25%
23	Other	. , , , , , , ,	-	- '	0%
24	Sub-Total: Slice	637,386	633,687	158,275	25%
25	PF Tier 2 Revenues	27,509	27,424	6,888	25%
26	NR Revenues	356	-	(85)	-124%
27	IP Revenues	33,413	8,099	2,041	6%
28	FPS Revenues	364,599	368,774	74,979	21%
29	Other Revenues	35,750	24,960	14,627	41%
_	Gross Sales (excluding bookout adjustment)	2,560,343	2,497,464	607,923	24%
	Bookout Adjustment to Sales	-	-	(2,633)	0%
	Miscellaneous Revenues	29,580	29,924	6,190	21%
	Inter-Business Unit	115,750	118,991	27,496	24%
	U.S. Treasury Credits	92,386	95,236	21,002	23%
	otal Operating Revenues	2,798,058	2,741,615	659,978	24%

- PF Tier 1 Revenues Load Following (rows 1-9)
 - Composite (row 1): This category includes revenues associated with the Composite charge.
 - Non-Slice (row 2): This category includes revenues and credits associated with Non-Slice product. Typically net credit.
 - Load Shaping (row 3): This category includes revenues and credits associated with the Load Shaping product, including Load Shaping True-Up.
 - Demand (row 4): This category includes revenues from demand use above the monthly average HLH energy take. Only applicable to Load Following customers.
 - Discounts / Fees (row 5): This category includes revenues and discounts from the Irrigation Rate Discount (IRD), unanticipated load service, Unauthorized Increase (UAI), and the Low Density Discount (LDD).
 - RSS / RSC (row 6): This category includes revenues associated with Resource Support Services (RSS) and Resource Shaping Charges (RSC).
 - REP Refund (row 7): This category includes the credit associated with the 2012 REP Settlement.
 - Other (row 8): This category includes revenues associated with credits and waivers.

- PF Tier 1 Revenues Block (rows 10-18)
 - Composite (row 10): This category includes revenues associated with the Composite charge.
 - Non-Slice (row 11): This category includes revenues and credits associated with Non-Slice product. Typically net credit.
 - Load Shaping (row 12): This category includes revenues and credits associated with the Load Shaping product.
 - Demand (row 13): This category includes revenues from demand use above the monthly average HLH energy take. \$0 for Block customers.
 - Discounts / Fees (row 14): This category includes the Irrigation Rate Discount (IRD).
 - RSS / RSC (row 15): This category includes revenues associated with Resource Support Services (RSS) and Resource Shaping Charges (RSC). \$0 for Block customers.
 - REP Refund (row 16):This category includes the credit associated with the 2012 REP Settlement.
 - Other (row 17): This category includes credits and waivers.

- PF Tier 1 Revenues Slice (rows 19-24)
 - Composite (row 19): This category includes revenues associated with the Composite charge.
 - Slice (row 20): This category includes revenues associated with slice only products. \$0 for FY 2017.
 - Discounts / Fees (row 21): This category includes revenues and discounts from Unauthorized Increase (UAI) and the Low Density Discount (LDD).
 - REP Refund (row 22):This category includes the credit associated with the 2012 REP Settlement.
 - Other (row 23): This category includes credits and waivers.



- PF Tier 2 Revenues (row 25)
 - This category includes the revenues associated with Tier 2 loads from Priority firm customers who have above-RHWM load.
- NR Revenues (row 26)
 - This category includes the revenues associated with New Resource Firm Power (NR).
- IP Revenues (row 27)
 - This category includes revenues associated with Direct-Service Industrial customers (DSIs) at the IP rate.

- FPS Revenues (row 28)
 - This category includes revenues from sale of Firm Power, Capacity without energy, supplemental control area services, shaping services, reservation and rights to change services, reassignment or remarketing of surplus transmission capacity, services for non-federal resources, and unanticipated load service (non-PF).
- Other Revenues (row 29)
 - This category includes from the Slice True-Up, WNP-3 Settlement, and REC Revenues.



- Miscellaneous Revenues (row 32)
 - This category includes revenues from General Transfer Agreement (GTA)
 delivery charge, Energy Efficiency, Downstream Benefits, U.S. Bureau of
 Reclamation (Reclamation) power for irrigation, and the Upper Baker project.
- Inter-Business Unit (row 33)
 - This category includes revenues associated with providing generation inputs for ancillary and control area services to Transmission Services. Products in this category include generation inputs for Balancing Reserves, Spinning and Supplemental Operating Reserves, Synchronous Condensing, Generation Dropping, Energy Imbalance, and Generation Imbalance. Other inter-business line allocations revenues include Redispatch, Segmentation of Corps and Reclamation network and delivery facilities costs, and station service.

- U.S. Treasury Credits (row 34)
 - This category includes revenues associated with the 4(h)(10)(C) credit and Colville Settlement.
 - Section 4(h)(10)(C) of the Northwest Power Act states that the amounts BPA spends for protecting, enhancing, and mitigating fish and wildlife in the region shall be allocated among the FCRPS hydro projects based on the various project purposes. BPA pays the entirety of the costs relating to the obligations of section 4(h)(10)(C) and is reimbursed by the U.S. Treasury for 22.3 percent of the replacement power purchases BPA is expected to make due to fish mitigation, as well as an equal percentage of program and capital expenses related to the fish and wildlife programs.
 - The Colville Settlement Agreement obligates BPA to make annual payments to the Colville Tribes. BPA receives annual credits from the U.S. Treasury against payments due the U.S. Treasury to defray a portion of the costs of making payments to the Colville Tribes. The Treasury credit for the Colville Settlement is set by legislation at \$4.6 million for FY 2017.

Capital Reports & Program Details

	Report ID: 0027FY13 Requesting BL: CORPORATE BUSINESS UNIT Unit of Measure: \$Thousands	QBR Forecast Analysis: BPA Capital Expenditures FYTD Through the Month Ended June 30, 2013 Preliminary Unaudited	ı	Run Date/Run Time:J Data Source: EPI % of Year Elapsed =	M Data	
			A	B 2013		C FY 2013
			d Quarter forecast	Current EOY Forecast	Cur Fo 2no	rent EOY precast - I Quarter precast
	Transmission Business Unit					
1	MAIN GRID		\$ 107,129	\$ 84,090	\$	(23,039)
2	AREA & CUSTOMER SERVICE		16,506	12,641		(3,865)
3	SYSTEM REPLACEMENTS		197,291	214,807		17,515
4	UPGRADES & ADDITIONS		209,365	204,325		(5,041)
5	ENVIRONMENT CAPITAL		7,868	8,110		242
	<u>PFIA</u>		_	-		-
6	MISC. PFIA PROJECTS		13,181	10,616		(2,564)
7	GENERATOR INTERCONNECTION		4,120	(240)		(4,359)
8	SPECTRUM RELOCATION		1,512	914		(598)
9	CAPITAL INDIRECT		-	-		-
10	LAPSE FACTOR		-	-		-
11	TOTAL Transmission Business Unit		556,972	535,263		(21,709)
	Power Business Unit					
12	BUREAU OF RECLAMATION		66,113	71,179		5,066
13	CORPS OF ENGINEERS		151,720	144,774		(6,946)
14	GENERATION CONSERVATION		82,170	81,000		(1,170)
15	POWER INFORMATION TECHNOLOGY		7,760	7,000		(760)
16	FISH & WILDLIFE		67,145	60,002		(7,143)
17	LAPSE FACTOR			-		-
18	TOTAL Power Business Unit		374,908	363,955		(10,953)
	Corporate Business Unit					
19	CORPORATE BUSINESS UNIT		39,624	34,274		(5,350)
20	TOTAL Corporate Business Unit		39,624	34,274		(5,350)
21	TOTAL BPA Capital Expenditures		\$ 971,505	\$ 933,493	\$	(38,012)

Report ID: 0027FY13

Requesting BL: CORPORATE BUSINESS UNIT Unit of Measure: \$Thousands

BPA Statement of Capital Expenditures

FYTD Through the Month Ended June 30, 2013 Preliminary Unaudited Run Date/Run Time:July 17, 2013/ 12:05
Data Source: EPM Data Warehouse
% of Year Elapsed = 75%

			A B			C D			E	F	
			FY 2	2013		-	FY 2013		FY 2	13	
			SOY Current EOY Forecast			Actuals: Jun		Actuals: FYTD	Actuals / SOY Budget	Actuals / Forecast	
	Transmission Business Unit										
1	MAIN GRID	\$	160,391	\$	84,090	\$	4,518	\$	69,851	44%	83%
2	AREA & CUSTOMER SERVICE		23,103		12,641		1,246		7,320	32%	58%
3	SYSTEM REPLACEMENTS		227,542		214,807		16,640		117,025	51%	54%
4	UPGRADES & ADDITIONS		255,246		204,325		17,542		119,232	47%	58%
5	ENVIRONMENT CAPITAL		6,483		110,		539		4,134	64%	51%
	<u>PFIA</u>										
6	MISC. PFIA PROJECTS		12,520		10,	1	831		7,539	60%	71%
7	GENERATOR INTERCONNECTION		3 462		(240)		932		2,897	7%	-1208%
8	SPECTRUM RELOCATION		1,.	1	914		1		739	57%	81%
9	CAPITAL INDIRECT				-		(1,444)		11,734	0%	0%
10	LAPSE FACTOR		72,_73)		-		-		-	0%	0%
11	TOTAL Transmission Business Unit	<u> </u>	ა53,169		535,263		40,804		340,472	52%	64%
	Power Business Unit	2									
12	BUREAU OF RECLAMATION		64,546		71,179		9,647		56,455	87%	79%
13	CORPS OF ENGINEERS		172,635		144,774		15,231		103,219	60%	71%
14	GENERATION CONSERVATION		82,170		81,000		5,132		43,241	53%	53%
15	POWER INFORMATION TECHNOLOGY		5,885		7,000		451		4,665	79%	67%
16	FISH & WILDLIFE		67,145		60,002		2,761		26,923	40%	45%
17	LAPSE FACTOR		(12,417)		-		-		-	0%	0%
18	TOTAL Power Business Unit		379,964		363,955		33,223		234,504	62%	64%
	Corporate Business Unit										
19	CORPORATE BUSINESS UNIT		48,649		34,274		6,076		22,990	47%	67%
20	TOTAL Corporate Business Unit		48,649		34,274		6,076		22,990	47%	67%
21	TOTAL BPA Capital Expenditures	\$	1,081,782	\$	933,493	\$	80,102	\$	597,965	55%	64%

Transmission Capital Programs

- Main Grid Row 1
 - Focused on expansion projects that transfer loads across BPA's transmission system
 - Assure compliance with NERC standards & WECC reliability criteria, provide a reliable transmission system for open access, and provide relief of system congestion
 - Area & Customer Service Row 2
 - Focused on expansion projects within BPA's various load service areas
 - Assure that BPA meets reliability standards and contractual obligations
- System Replacements Row 3
 - Focused on sustain replacement projects
 - Replace high risk, obsolete, and maintenance-intensive facilities and equipment in order to reduce equipment failure affecting the safety and reliability of the transmission system
- Upgrades & Additions Row 4
 - Focused on expansion projects that add additional capacity or upgrades
 - Replace older communications and controls with newer technology to maintain or enhance the capabilities to accommodate new generation and mitigate operational and market constrained path

Transmission Capital Programs

- Environment Row 5
 - Assure compliance with environmental laws and regulations
- PFIA Rows 6-8
 - Facilities and/or equipment where BPA retains control or ownership but which are funded or financed by a third party or reserves, either in total or in part
- Capital Indirect Row 9
 - Applies to actuals only
 - Collects cost in overall support of capital program in Transmission and cost will fluctuate during the year.

Power Capital Programs

- Fed Hydro (Corps & Reclamation) Rows 12-13
 - This capital budget funds major equipment replacement and refurbishment at 31 Corps of Engineers and Bureau of Reclamation hydroelectric facilities.
- Conservation Row 14
 - Acquire cost-effective conservation, to meet 85% of regional load growth, through regional programs and incentives.
- Power IT Row 15
 - Enable the agency to reliably and securely use IT resources to effectively and efficiently perform work. IT capital projects include new applications, networks, data centers and office automation.
- Fish and Wildlife Row 16
 - Protect, mitigate, and enhance species effected by the construction and operation of the FCRPS through hatchery and fish facility construction, land acquisitions that provide mitigation for wildlife and resident fish losses, and fish passage projects.

Financial Disclosure

- The information contained in slides 5-6, 11 and 20-21 has been made publicly available by BPA on July 28, 2017 and contains BPA-approved Financial Information.
- The information contained in the remaining slides has been made publicly available by BPA on July 28, 2017 and does not contain BPA-approved Financial Information.